

THE CUSACK CENTER 2018

NYS REAL ESTATE BROKER 45-HOUR QUALIFYING COURSE

You Will Learn About. . .

The Broker's Office: Operation, Management & Supervision
Real Estate Agency Disclosure Review
Real Estate Finance II
Fundamentals of Real Estate Investments
General Business Law
Construction & Development
Conveyance of Real Property & Title
Real Estate Property Management
Taxes & Assessments
Local Concerns

NYS Broker Applicant Requirements

Effective July 1, 2008

- 120 hours of approved coursework
- must be licensed as NYS Salesperson for no less than 2 years
- or Equivalent Experience in general real estate business for at least 3 years or more
- real estate license ID card now requires a photograph of the licensee
- the minimum age for a broker is twenty years
- all real estate office managers must be licensed brokers in NYS

Course Fee: \$390.00 Including Text*

Includes:

- *Course Textbook*
- *Classroom Work Book*
- *NYS Exam Review Book*

February 2018

Daytime: Th & F, 9:00 AM - 5:00 PM

2/22, 2/23,

3/01, 3/02,

3/08, 3/09.

Exam: 3/09, 2:00 PM - 4:00 PM or by appt.

July 2018

Daytime: Th & F, 9:00 AM - 5:00 PM

7/12, 7/13,

7/19, 7/20,

7/26, 7/27.

Exam: 7/27, 2:00 PM - 4:00 PM or by appt.

November 2018

Daytime: Th & F, 9:00 AM - 5:00 PM

11/01, 11/02,

11/08, 11/09,

11/15, 11/16.

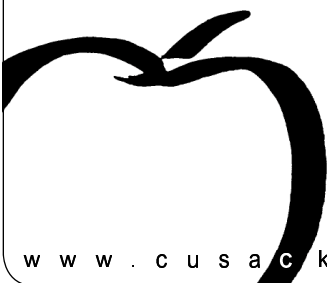
Exam: 11/16, 2:00 PM - 4:00 PM or by appt.

This course may be taken for 19.5 hours of continuing education credit which does not include 3-hour Fair Housing requirement.

Textbook: *Modern Real Estate Practice in New York for Brokers 11th Edition Update*; Sam Irlander/Edith Lank, Dearborn Publishing, 2017.

Available for pre-purchase or pick-up at time of class

* Text is subject to change without notice.



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